



Business Development Manager Required!

Manchester

Do you;

- **Thrive on working in a competitive sales environment?**
- **Love meeting new people and building relationships?**
- **Want the challenge of building your own business network?**

Having launched over 90 developments in the UK to a value of more than £1bn, we are one of the UK's leading property consultancies and are looking for a strong candidate to join us as a Business Development Manager.

You will be part of our industry-leading agents network team and responsible for signing up new agents to sell our award-winning developments.

Developing and maintaining relationships is the key to this role and the successful candidate should be charismatic and determined.

Travel, both within the UK and overseas, is a necessary part of the role as our sales agents are as far flung as Asia and the UAE.

This is a highly competitive industry and you must be confident that winning, and maintaining, new business is a skill set you are experienced in and can build on.

Experience and Skills Required:

- Excellent communication skills are essential, and you must be computer literate. Most importantly, you must be confident at conducting sales over the telephone, in addition to face-to-face meetings.
- Knowledge of residential property investment markets, preferably within the buy-to-let sector is preferred.
- Previous sales or customer service experience is necessary, ideally in the property/travel industry, but a proven sales record in any sales industry will be looked upon favourably.
- You will need to be able to attract new agents to work with us and be able to sell the concept of the company and the property investments we have for sale.
- A flexible approach to working hours is a must and travel will be necessary to attend exhibitions, in addition to face to face meetings and training sessions with agents.
- A full clean driving license is required to perform this role.

Company Benefits:

- Private Healthcare (after 1 year of service), pension scheme, and free eye tests.
- Outstanding performance is recognised and rewarded in various forms throughout the year, such as bonuses and social events.
- Be part of a company who have been accredited Investors in People Silver. We pride ourselves on having some of the best staff in the business and are a close team with a low staff turnover.

Please submit your CV and cover letter to careers@knightknox.com to apply.