



Property Sales Consultant Required!

Manchester, basic salary plus uncapped commission

Hours: Mon to Fri, 9.30am – 6.30pm

Do you;

- **Love selling and have a passion for property?**
- **Excel at developing and maintaining long-term client relationships?**
- **Want to work within a dynamic, talented and ambitious team?**

At Knight Knox we specialise in selling property for investment purposes to investors. We pride ourselves on being efficient marketeers and sales consultants, and currently have an opening to join our established team.

The role demands that as a consultant you become an expert in the properties that we represent and develop. As the majority of our opportunities are 'off plan', you will need to paint the picture of what a client should expect with the finished product and the way in which that property investment will work. Knight Knox's track record will help you in this, showing new investors how clients over the last 15 years have benefited. You should be friendly and open minded and be able to build relationships with clients both in the UK and from all over the world. These relationships are the cornerstone of your success within the company and the basis for all future business dealings.

You will be provided with leads from our dedicated in-house marketing team and will demonstrate that these opportunities can be turned into sales. Full training is given in house and you will have work to targets and KPI's, not only to meet the company's need, but to develop personally as a sales consultant. Whilst no cold calling is necessary our strongest performers actively look for opportunities in our 60,000 opted-in database, in addition to benefitting from external marketing activities.

What we're looking for in our ideal Property Sales Consultant:

- A charismatic and determined individual, confident with opening calls, building rapport and closing sales over the phone and face to face.
- Comfortable dealing with high net worth individuals and an international client base.
- You should be smart in appearance and have a high attention to detail, not afraid to conduct face to face meetings and set the right impression.
- Property experience is desirable, but a proven sales record in any sales industry will be looked upon favourably.
- A full clean driving licence is required to perform this role.

Company Benefits:

- Uncapped earnings – commission based on top of a modest basic salary. Our commission structure is generous and completely achievable, we want you to be driven by the fruits of your labour. What you put in and achieve is directly proportional to what you earn!
- Excellent training and dedicated support to help our Property Sales Consultants reach their true potential
- A close, passionate team with an exciting calendar of social events planned throughout the year
- Comprehensive private medical care (after 1 year), including discounted gym membership, free cinema tickets, free Starbucks and free eye tests. You will also have access to the company pension scheme.
- Outstanding performance is recognised and rewarded in various forms throughout the year, such as bonuses and social events.
- Be part of a company who have been accredited Investors in People Silver. We pride ourselves on having some of the best staff in the business and are a close team with a low staff turnover.

Please submit your CV and cover letter to careers@knightknox.com to apply.