

Sales Progressor / After Sales Consultant Manchester

Hours: Mon to Fri, 9.30am – 6.00pm

Are you a people person, with a 'can do' attitude and lots of energy? Do you want to work for an industry leading company, with exacting standards and rewarding results?

We are looking for a bright, confident Sales Progressor to join our After Sales team here at Knight Knox. Based in beautiful offices in Media City, Salford Quays, we are experts in the complete end to end cycle of property.

Your understanding of property sales, estate agency and the process of conveyance in the UK property market will enable you to oversee and drive the sales process, from the point of reservation to legal exchange of contracts.

Role & Responsibilities:

- Take ownership of the sales process from reservation to completion
- Update all interested parties in conveyancing matters
- Build strong relationships with Clients, Developers and Solicitors
- Deal with all queries promptly and efficiently, and ensure deadlines are met
- Deliver exceptional customer service to our clients
- Accurately update all activity onto our CRM system.

Skills & Experience:

- Previous experience of sales progression, estate agency or sales negotiation
- Knowledge of property sales, property investment, lettings and conveyance
- Organised, with a high level of attention to detail
- Excellent communicator
- Client focused
- Experience with Salesforce or other CRMs would be advantageous.

Company Benefits:

- Excellent training and dedicated support to help our After Sales Consultants reach their true potential
- A close, passionate team with an exciting calendar of social events planned throughout the year
- Comprehensive private medical care (after 1 year), including discounted gym membership, free cinema tickets, free Starbucks and free eye tests. You will also have access to the company pension scheme.
- Outstanding performance is recognised and rewarded in various forms throughout the year, such as bonuses and social events.
- Be part of a company who have been accredited Investors in People Silver. We pride ourselves on having some of the best staff in the business and are a close team with a low staff turnover.
- Please submit your CV and cover letter to careers@knightknox.com to apply

If you are in a similar role and looking for a new challenge, please send your CV and covering letter to careers@knightknox.com.