

Property Valuer & Lister (Estate Agency)

Manchester: Full-time, permanent role

Yieldit is a fast-growing estate agency which specialises in the marketing and sales of buy-to-let investment property. Proud to be different in a demanding sector our unique approach really understands what our clients want when selling a tenanted property. Having a pioneering, yet tried and tested method of sale we understand the complexities of marketing, selling and conveying tenanted property.

We specialise in getting the best possible price for our vendors whilst going through the legal process without them experiencing any loss of income.

For our buyers we offer the best yielding investments, many with good capital growth characteristics and offer seamless service where they can collect healthy income on day one of ownership.

Due to continued expansion, we are looking for a property valuer and instruction winner to join our busy team. We require the best candidates, different to a high street estate agent. You will be the first in line to persuade potential vendors why they should use our unique service. You must be prepared to be on the road, making your own appointments from leads generated through our marketing efforts. You must also be proficient at managing your own diary and have excellent attention to detail. You will be responsible for measuring up and taking photographs and details for many of your instructions.

You will have to research potential properties against the local and current market and give an accurate valuation to potential clients as to the value of their property. You will also be required to promote and sell the services of yieldit and why we are best placed to market their property for sale. You will gain deep knowledge of our unique offering, our fee structure, the benefits of our high level of Google reviews and be able to articulate these points professionally and through jargon free presentation to any clients. All with the end result of winning their business!

You will be the best at forming excellent relationships with your allocated vendors after a property has been instructed for sale. This is all important in understanding what our vendors want and expect, this relationship is the backbone right through to a property sale being agreed and onto completion.

We will train you to be the 'best' in sales, so you can sell our services to potential vendors, whilst working in a fun and close environment.

A current full UK driving licence is also necessary.

So, if you're an estate agent that wants to earn massively above the industry norm, whilst being given all the tools to do so, and who wants to join a fast-paced sales, negotiating and aftersales team then this could be the opportunity for you! We have a fun but professional atmosphere, a 'property is a business attitude' and are always willing to teach our employees new skills!

- We offer an above industry salary package, linked with results but beyond the norm.
- We offer a modern workspace, with like-minded colleagues and a fun environment.
- Employment benefits including private medical insurance and half price gym membership (after 1 year of service)
- Opportunity to join a young company with the possibility of strong career progression.

Please send your CV and covering letter to careers@yieldit.com to apply.